

SellerBoard Planner

Recommended Quantity for Reordering

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Adjusted sales velocity (units per day)	Days of stock left	Sent to FBA	Prep center stock	Ordered	Days until next order	Recommended quantity for reordering
6.00	0	0	0	0	0	481
10.13	0	0	0	0	0	471
6.00	0	0	0	0	0	401
6.00	0	0	0	0	0	401

Look for the column header named “Adjusted sales velocity (units per day)”

Click on any of the numbers in this column – in this case 6.00, 10.13, etc. Any will do.

Supplier order Manufacturing & logistics **Forecast** Product dimensions

Adjusted sales velocity parameters ?

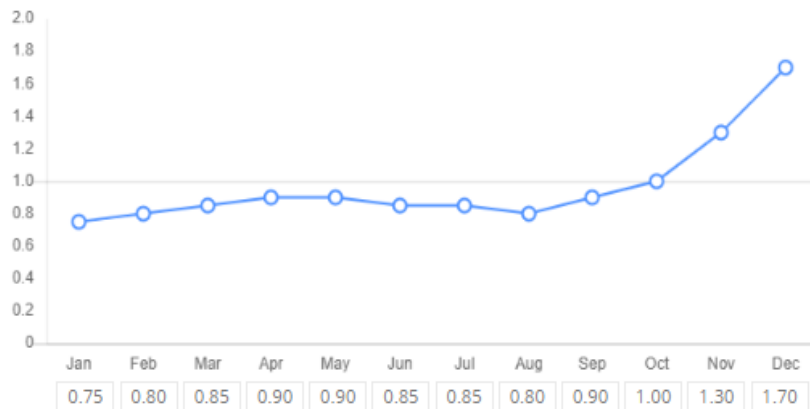
Period (days)	Days in stock	Units sold	Velocity	Weight
3	0	0	0	0.20
7	0	0	0	0.20
30	0	0	0	0.20
60	0	1	0	0.20
180	1	6	6.00	0.20

Weighted velocity (units per day): **6.00**

Out-of-stock days are ignored when calculating the sales velocity

Seasonality

☒ Take seasonality coefficients into account for sales forecasting ?



Projected monthly growth rate

0 %

☐ Apply to all

Cancel

Apply

The Product settings page will pop up.

FORECAST

Adjust weight of sales history, seasonality if applicable, then apply to all at the bottom. The weight determines the quantity to be reordered based on sales for the past 3, 7, 30, 60 and 180 days.

My regular settings (outside of Q1) are .30, .30, .20, .10, .10.

Product Settings ✕

Supplier order **Manufacturing & logistics** Forecast Product dimensions

Manufacturing time (days) ⓘ

☒ I use a Prep Center ⓘ

Shipping to Prep Center (days) ⓘ

Shipping to FBA (days) ⓘ

☒ Apply to all

Manufacturing & logistics tab

Check the Prep Center box if applicable

Estimated shipping from supplier to Prep Center
and
from prep center to Amazon.

Apply to all

Apply.

Product Settings		
Supplier order	Manufacturing & logistics	Forecast
Product dimensions		
Target stock range after new order (days)	30	
FBA buffer (days)	5	
Supplier SKU/MPN		
<input checked="" type="checkbox"/> Apply to all	Cancel	Apply

Supplier Order section

Set desired days in stock.

FBA buffer to allow for FC transfer times.

Apply to all

Apply